

# Reefer Fleets Shine

*Revenues up and operating costs down for refrigerated carriers*

**R**EFRIGERATED CARRIERS had another good year in 2013 with revenues increasing 11% on average over 2012 by all reporting carriers. More than half reporting operating ratios showed improvement.

Participation is optional and all numbers were sup-

plied directly to Refrigerated Transporter. The staff greatly appreciates the cooperation of all who helped in the preparation of this report.

Copies of past gross revenue reports can be found at: [refrigeratedtransporter.com/gross-revenue-reports](http://refrigeratedtransporter.com/gross-revenue-reports)

2013 Revenue Rankings and Operating Ratios				
Company name • Main office location • Website	2013 rank	2013 revenue	2013 ratio	2012 revenue
C R England Inc • Salt Lake City UT • <a href="http://www.crengland.com">www.crengland.com</a>	1	\$1,257,895,709		\$1,236,595,797
KLLM Transport Services, LLC • Jackson MS • <a href="http://www.kllm.com">www.kllm.com</a> (Includes KLLM Transport Services, LLC and Frozen Food Express Industries)	2	\$743,682,000		\$363,000,000
Marten Transport Ltd • Mondovi WI • <a href="http://www.marten.com">www.marten.com</a>	3	\$659,214,000	92.1	\$638,456,000
Stevens Transport Inc • Dallas TX • <a href="http://www.stevenstransport.com">www.stevenstransport.com</a>	4	\$641,980,000	82.1	\$613,655,000
John Christner Trucking LLC • Sapulpa OK • <a href="http://www.johnchristner.com">www.johnchristner.com</a>	5	\$256,426,464	95.6	\$264,773,982
Southern Refrigerated Transport Inc • Texarkana AR • <a href="http://www.southernref.com">www.southernref.com</a>	6	\$209,100,000		\$208,421,000
Shaffer Trucking • Lincoln NE • <a href="http://www.shaffertrucking.com">www.shaffertrucking.com</a>	7	\$184,566,573		\$182,332,574
May Trucking Co • Salem OR • <a href="http://www.maytrucking.com">www.maytrucking.com</a>	8	\$172,518,119		\$172,381,487
Hirschbach Motor Lines, Inc • South Sioux City NE • <a href="http://www.hirschbach.com">www.hirschbach.com</a>	9	\$133,240,000		\$119,988,000
Pride Transport Inc • Salt Lake City UT • <a href="http://www.pridetransport.com">www.pridetransport.com</a>	10	\$112,011,108	92.9	\$107,894,235
WEL Companies Inc • De Pere WI • <a href="http://www.welcompanies.com">www.welcompanies.com</a>	11	\$112,000,000	98.7	\$122,000,000
IWX Motor Freight • Springfield MO • <a href="http://www.iwxmf.com">www.iwxmf.com</a>	12	\$75,308,536	95	\$74,589,226
Continental Express, Inc • Sidney OH • <a href="http://www.continentalexpressinc.com">www.continentalexpressinc.com</a>	13	\$74,550,000		\$71,000,000
FST Logistics Inc • Columbus OH • <a href="http://www.fstlogistics.com">www.fstlogistics.com</a>	14	\$61,000,000	93.1	\$63,000,000
Kelle's Transport Service Inc • Salt Lake City UT • <a href="http://www.kts.com">www.kts.com</a>	15	\$60,000,000	94.78	\$36,375,398
Van Wyk, Inc • Sheldon IA • <a href="http://www.vanwyk.com">www.vanwyk.com</a>	16	\$50,142,199	94.8	\$48,102,928
Colonial Freight Systems, Inc • Knoxville TN • <a href="http://www.cfsi.com">www.cfsi.com</a>	17	\$47,919,195	97.28	\$46,842,047
Kennesaw Transportation Inc • White GA • <a href="http://www.kennesawtrans.com">www.kennesawtrans.com</a>	18	\$40,461,000	97.5	\$39,972,578
TW Transport • Spokane WA • <a href="http://www.twtrans.com">www.twtrans.com</a>	19	\$33,051,000	92	\$28,000,000
D & D Sexton Inc • Carthage MO • <a href="http://www.ddsextoninc.com">www.ddsextoninc.com</a>	20	\$31,914,089	97.3	\$31,981,244
Brent Redmond Logistics LLC • Hollister CA • <a href="http://www.brentredmond.com">www.brentredmond.com</a>	21	\$30,556,710	99	\$29,498,045
Al-Amin Brothers Transportation • Lansing IL • <a href="http://www.al-aminbros.com">www.al-aminbros.com</a>	22	\$25,005,789		\$22,462,670
Denney Transport Ltd • Commerce City CO • <a href="http://www.denneytransport.com">www.denneytransport.com</a>	23	\$24,157,326	96.3	\$23,410,153
Pinnacle Trucking LLC • Edison NJ • <a href="http://www.pinnacletruck.com">www.pinnacletruck.com</a>	24	\$23,700,000		\$16,900,000
K&J Trucking, Inc • Sioux Falls SD • <a href="http://www.kandjtrucking.com">www.kandjtrucking.com</a>	25	\$21,235,776	93	\$21,326,738
Sorenson Transport Co Inc • Chehalis WA • <a href="http://www.sorensontransport.com">www.sorensontransport.com</a>	26	\$16,195,000	95.3	\$17,883,000
Escro Transport Ltd • Buffalo NY • <a href="http://www.escrotrans.com">www.escrotrans.com</a>	27	\$8,100,000	99.2	\$8,900,000
American Truck Lines Inc • Sharon Hill PA • <a href="http://www.americantrucklines.net">www.americantrucklines.net</a>	28	\$3,350,000	90	\$3,100,000
American Dispatch Inc • Pittsburgh PA • <a href="http://www.amdispatch.com">www.amdispatch.com</a>	29	\$1,685,019	99	\$1,528,251
Seagate Transportation Services • Perrysburg OH • <a href="http://www.seagatetrans.com">www.seagatetrans.com</a>	30	\$840,799	98	\$889,844